

BUSINESS NEWS



www.growroseville.com

Free Events for Roseville Businesses

Roseville Business Council

Attend the Roseville Business Council and meet with other business owners and employees to hear important information about our community.

The council meets the fourth Wednesday from 7:30-8:30 a.m. at the **Builders Association of the Twin Cities, 2960 Centre Pointe Dr.**

Upcoming events July 24 and August 28

Visit growroseville.com/events to get the latest information on topics and speakers.

In partnership with



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Business Education Series

Stay connected. Attend our small business breakfast seminar

We have launched the 2019 Business Education Series in partnership with the Saint Paul Area Chamber of Commerce and the cities of Shoreview and Maplewood. The quarterly educational programs are geared towards business – large or small – for training and development.

The first 40 Roseville business professionals to register will receive a \$20 discount. Please use the promo code Roseville when registering. To receive the discount your business must be located in Roseville. For information about speakers and to register, visit www.saintpaulchamber.com.

Presenting Sponsor *Deluxe Corporation*

Contributing Sponsors *UPS and Wells Fargo*

Stay in touch

Send your contact information to eda@cityofroseville.com to receive the latest information on low cost and free business-related events.

Get Social!

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GrowRoseville

Roseville, MN Economic Development Authority

Business Success Stories

IPS Solar

2670 Patton Road

ips-solar.com

651-789-5305



Innovative Power Systems, Inc. (IPS Solar) is a leading provider of solar power and one of the fastest growing solar providers in the U.S.

IPS Solar was founded by Ralph Jacobson in 1991 with the goal of helping customers save money and protect the environment. Despite working in a state with practically no market for solar, Jacobson spent the first 10 years customizing and building off-grid systems.

Jacobson worked out of his garage and used his own money to finance IPS Solar. Fast forward to 2018 and IPS Solar sits atop the Minneapolis/St. Paul Business Journal's Fast 50 list of the fastest growing companies in Minnesota. IPS Solar has also been named a Top 500 Solar Contractor by Solar Power World for six straight years.

IPS Solar develops, installs and manages solar power systems for commercial, community solar and residential customers. They are a full service installer that handles every aspect of the process from site evaluation to system maintenance after installation. IPS delivers everything from five kilowatt residential systems to multi-megawatt community solar gardens.

In 2014, IPS Solar had seven fulltime employees. By 2019, they have grown to more than 40 employees. In 2018, its three year revenue growth was 679 percent, making it the fastest growing company in the Twin Cities. IPS Solar expects to see continued growth, particularly with the state's incentives for both business and residential properties to add solar panels.

IPS Solar moved its offices to Roseville in 2016. They were looking for a central location that offered ample office and warehouse space. Roseville was a perfect fit, ideally located with easy access for employees and customers.

To View More Successful Businesses in 'The Center of it All,' Visit:
growroseville.com/success-stories

Economic Gardening Make your Business Grow

Roseville businesses who want to grow smarter and faster can get an extra boost through the innovative Economic Gardening Program. Economic Gardening in the metro area helps businesses understand and undertake the steps needed to grow.

Economic Gardening offers assistance to businesses in Hennepin, Carver and Ramsey County. Applications will be accepted until spots are filled or mid-August, whichever is sooner.

To be eligible, businesses must meet the following criteria:

- Privately held
- 10-99 employees
- Revenue between \$1M-\$50M
- Sales of products or services beyond the region and national/international market potential
- Ready to transition from small to large – past start-up stage but not yet mature
- Interest in and commitment to growing the company

Economic Gardening differs from traditional types of business assistance. Over an eight to nine month program year, Economic Gardening provides practical tools and techniques designed to help growing companies.

For more information or to apply for a scholarship, contact:

Rick Howden • Ramsey County

651-341-2454 • rick.howden@co.ramsey.mn.us

To View New Commercial Properties and Construction in Roseville, Visit:
growroseville.com/available-sites

